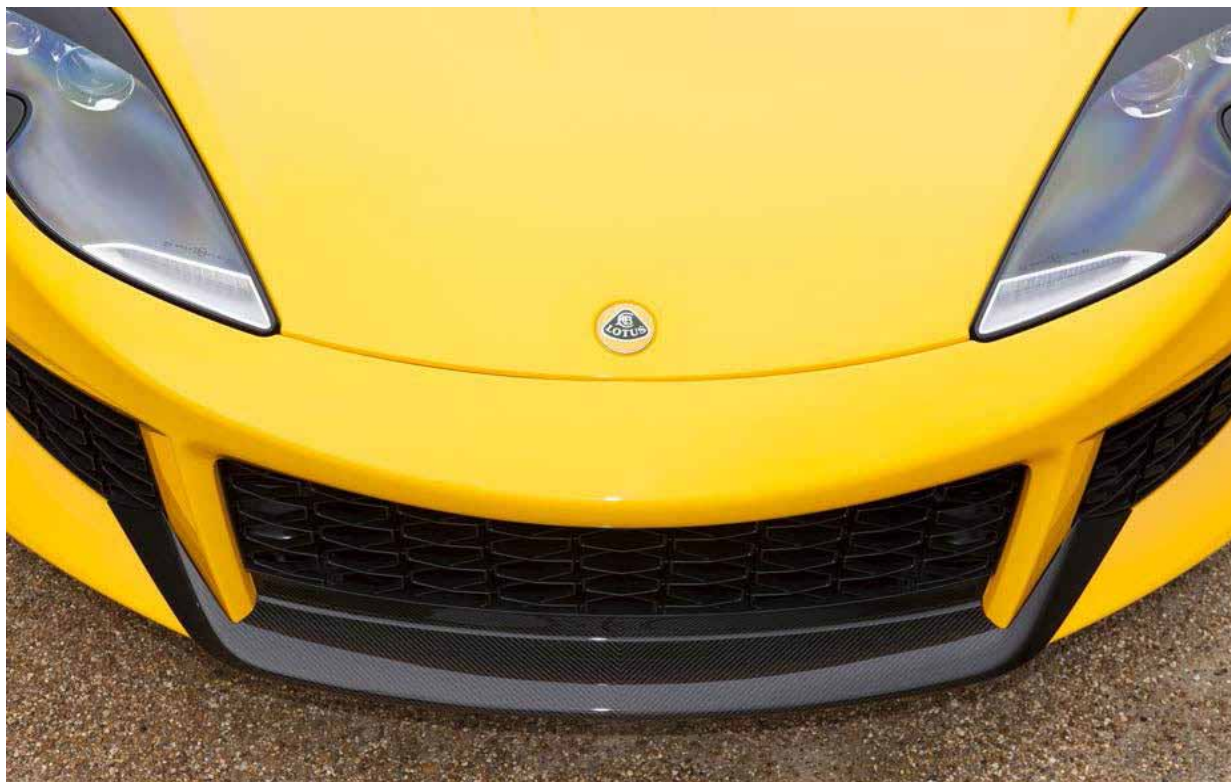


THE LOTUS RANGE  
**PRICE LIST**

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**EUROZONE**

18/01/2017

# THE LOTUS ELISE

## PRICELIST

	Price excl. VAT	Price incl. VAT
Elise Sport	33526,00	40231,20
Elise Sport 220	40923,00	49107,60
Elise Cup 250	51345,00	61614,00
Elise 250 Special Edition	53782,00	64538,40

### ELISE SPORT AND SPORT 220 OPTIONS

#### INTERIOR AND TRIM

Alcantara® Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	1681,00	2017,20
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	1681,00	2017,20
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	1681,00	2017,20
Full carpet	412,00	494,40
Floor mats	94,00	112,80

#### EXTERIOR AND BODY

Hard-top	1386,00	1663,20
Metallic or signature paint	971,00	1165,20
Auxiliary driving lights	231,00	277,20
Standard cast alloy wheels (16" front and 17" rear) - Black	NCO	NCO

#### COMFORT AND COMMUNICATION

Air conditioning	1386,00	1663,20
Stereo plus two front mounted speakers	471,00	565,20
Sound insulation	412,00	494,40
Cruise control	126,00	151,20

#### LIGHTWEIGHT AND PERFORMANCE

	Weight Saving	Price excl. VAT	Price incl. VAT
Lightweight black or silver forged alloy wheels (16" front and 17" rear)	- 3,8 kg	1386,00	1663,20
Lightweight lithium-ion battery	- 10 kg	1412,00	1694,40
Carbon Aero Pack (front splitter and rear wing)	-	3529,00	4234,80
Carbon Exterior Pack (hard-top, front access panel, tailgate)	- 3,8 kg	5882,00	7058,40
Carbon Fibre sports seats	- 6 kg	1412,00	1694,40
Carbon Fibre sill covers	- 0,8 kg	1412,00	1694,40

# THE LOTUS ELISE

## PRICELIST

### ELISE CUP 250 OPTIONS

#### INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with red or yellow stitching)	1176,00	1411,20
Tartan Trim Pack (seats and door panels in red or yellow)	1176,00	1411,20
Full carpet	412,00	494,40
Floor mats	94,00	112,80

#### EXTERIOR AND BODY

Matt black hard-top	1176,00	1411,20
Auxiliary driving lights	231,00	277,20
Metallic or signature paint	971,00	1165,20
Standard ultra lightweight forged alloy wheels (16" front and 17" rear) - Silver	NCO	NCO

#### COMFORT AND COMMUNICATION

Air conditioning	1386,00	1663,20
Cruise control	126,00	151,20
Stereo plus two mounted speakers	471,00	565,20
Sound insulation	412,00	494,40

#### LIGHTWEIGHT AND PERFORMANCE

#### Weight Saving

Carbon Aero Pack (front splitter, rear wing, rear diffuser, side boards)	- 10 kg	4706,00	5647,20
Carbon Exterior Pack (hard-top, front access panel, tailgate)	- 6,8 kg	5882,00	7058,40
Carbon Fibre sill covers	- 0,8 kg	1412,00	1694,40

### ELISE 250 SPECIAL EDITION OPTIONS

#### INTERIOR AND TRIM

Full carpet	412,00	494,40
Floor mats	94,00	112,80

#### EXTERIOR AND BODY

Black Pack (roll hoop cover, wing mirror caps, rear transom panel, rear diffuser and wing uprights painted in matt black)	471,00	565,20
Carbon Fibre hard-top	2689,00	3226,80
Auxiliary driving lights	231,00	277,20
Standard ultra lightweight forged alloy wheels (16" front and 17" rear) - Black	NCO	NCO

#### COMFORT AND COMMUNICATION

Air conditioning	1386,00	1663,20
Sound insulation	412,00	494,40
Stereo plus two front mounted speakers	471,00	565,20
Cruise control	126,00	151,20

# THE LOTUS EXIGE

## PRICE LIST

	Price excl. VAT	Price incl. VAT
Exige Sport 350 (Coupe and Roadster)	63193,00	75831,60
Exige Sport 380 (Coupe and Roadster)	76218,00	91461,60

### EXIGE SPORT 350 OPTIONS

#### TRANSMISSION

Automatic	2185,00	2622,00
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#### INTERIOR AND TRIM

Alcantara Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	1681,00	2017,20
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	1681,00	2017,20
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	1681,00	2017,20
Full Alcantara steering wheel (black with red or yellow strip)	336,00	403,20
Full carpet	412,00	494,40
Floor mats	94,00	112,80

#### EXTERIOR AND BODY

Hard-top (Roadster only)	1387,00	1664,40
Metallic or signature paint	971,00	1165,20
Standard cast alloy wheels (17" front and 18" rear) - Silver	NCO	NCO

#### COMFORT AND COMMUNICATION

Air conditioning	1386,00	1663,20
Stereo plus two front mounted speakers	471,00	565,20
Sound insulation	588,00	705,60
Cruise control	126,00	151,20

#### LIGHTWEIGHT AND PERFORMANCE

#### Weight Saving

Lightweight satin black or silver forged alloy wheels (17" front and 18" rear)	- 5 kg	1681,00	2017,20
Lightweight lithium-ion battery	- 10 kg	1588,00	1905,60
Carbon Aero Pack (front splitter, rear wing, rear diffuser)	- 1,7 kg	4706,00	5647,20
Carbon Exterior Pack (hard-top, front access panel, louvered tailgate)	- 5,6 kg	7563,00	9075,60
Carbon Fibre sports seats	- 6 kg	1412,00	1694,40
Carbon Fibre sill covers	- 0,8 kg	1412,00	1694,40
Titanium exhaust	- 10 kg	5882,00	7058,40

# THE LOTUS EXIGE

## PRICE LIST

### EXIGE SPORT 380 OPTIONS

#### TRANSMISSION

Automatic (including Carbon Fibre gear surround)	2773,00	3327,60
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#### INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in Black leather or with Red or Yellow stitching)	NCO	NCO
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	NCO	NCO
Full Alcantara steering wheel (black with red or yellow strip)	336,00	403,20
Interior Colour Pack in Red, Yellow, Orange, Silver or White (seats eyelets, HVAC control housing, centre console, upper section, electric window bezel)	546,00	655,20
Full carpet	412,00	494,40
Floor mats	97,00	116,40

#### EXTERIOR AND BODY

Hard-top (Roadster only)	1387,00	1664,40
Metallic or signature paint	971,00	1165,20
Exige Sport 380 Exterior Colour Pack (with red brake calipers) (choice of Metallic Grey, Metallic Silver, Metallic Blue, Metallic White, Metallic Black - with Red Accents)	3361,00	4033,20
Black Pack Removal (mirror caps, side pods, rear transom panel, roof)	NCO	NCO

#### COMFORT AND COMMUNICATION

Air condition	1387,00	1664,40
Stereo plus two front mounter speakers	471,00	565,20
Sound insulation	588,00	705,60
Cruise control	126,00	151,20

#### LIGHTWEIGHT AND PERFORMANCE

#### Weight Saving

Lightweight satin black or silver forged alloy wheels (17" front and 18" rear)	- 5 kg	NCO	NCO
Lightweight lithium-ion battery	- 10 kg	NCO	NCO
Carbon Exterior Pack (hard-top and louvered tailgate)	- 5,6 kg	4034,00	4840,80
Carbon Fibre sill covers	- 0,8 kg	1412,00	1694,40
Titanium exhaust	- 10 kg	5882,00	7058,40
Track Pack (2-way adjustable Nitron dampers and 2-position Eibach anti-roll bar)		3529,00	4234,80

# LOTUS EXIGE

## PRICE LIST

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	Price excl. VAT	Price incl. VAT
EXIGE RACE 380 (Track only)	116417,00	139700,40

### EXIGE RACE 380 OPTIONS

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#### EXTERIOR AND BODY

Metallic or signature paint	731,00	877,20
Headlamps	1951,00	2341,20

#### COMFORT AND COMMUNICATION

Air condition	1219,00	1462,80
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#### LIGHTWEIGHT AND PERFORMANCE

Road to track logger and GPS unit	1463,00	1755,60
Pro-Software Upgrade	1267,00	1520,40
Titanium exhaust	5363,00	6435,60

# THE LOTUS EVORA

## PRICE LIST

	Price excl. VAT	Price incl. VAT
Evora 400 (2+0 or 2+2)	80672,00	96806,40
Evora Sport 410 (2+0)	91250,00	109500,00

### EVORA 400 OPTIONS

#### TRANSMISSION

Automatic	2185,00	2622,00
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#### INTERIOR AND TRIM

Alcantara Trim Pack (black or red with silver stitching)	2772,00	3326,40
Leather Trim Pack (black or red with silver stitching, tan with tan stitching)	2772,00	3326,40
Full Alcantara steering wheel (black with red strip or red with black strip)	335,00	402,00

#### EXTERIOR AND BODY

Black Pack	1638,00	1965,60
Metallic or signature paint	1050,00	1260,00

#### COMFORT AND COMMUNICATION

Cruise control	336,00	403,20
Sub-woofer and amplifier	471,00	565,20
Centre console cup holder	118,00	141,60
Air conditioning delete	NCO	NCO

#### LIGHTWEIGHT AND PERFORMANCE

#### Weight Saving

Gloss black or silver forged 10 spoke alloy wheels (19" front and 20" rear)	- 5 kg	2185,00	2622,00
Lightweight lithium-ion battery	- 10 kg	1588,00	1905,60
Carbon Exterior Pack (access panel, front splitter section, roof, wing mirror caps, rear diffuser, rear wing centre)	- 10 kg	7563,00	9075,60
Titanium exhaust	- 10 kg	5882,00	7058,40

## THE LOTUS EVORA

# PRICE LIST

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### EVORA SPORT 410 OPTIONS

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#### TRANSMISSION

Automatic	2185,00	2622,00
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#### INTERIOR AND TRIM

Leather Trim Pack (black with red or yellow stitching)	NCO	NCO
Tartan Trim Pack (only with standard carbon fibre seats)	NCO	NCO
Colour Interior (Red, Yellow, Silver or Orange)	546,00	655,20
Full Alcantara steering wheel (black with red strip or red with black strip)	335,00	402,00

#### EXTERIOR AND BODY

Mud flaps	176,00	211,20
Metallic or signature paint	1050,00	1260,00
Standard lightweight forged 10 spoke alloy wheels (19" front and 20" rear) - Silver	NCO	NCO

#### COMFORT AND COMMUNICATION

Air conditioning	1765,00	2118,00
4 speaker double DIN ICE unit with satellite navigation and reversing camera)	2353,00	2823,60
Cruise control	336,00	403,20
Sound insulation pack	294,00	352,80

#### LIGHTWEIGHT AND PERFORMANCE

#### Weight Saving

Titanium exhaust	- 10 kg	5882,00	7058,40
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# THE LOTUS 3-ELEVEN

## PRICE LIST

	Price excl. VAT	Price incl. VAT
3-Eleven (Road)	69917,00	83900,40
3-Eleven (Race)	98917,00	118700,40

### 3-ELEVEN OPTIONS

#### INTERIOR AND TRIM

Removable steering wheel (Road only)	542,00	650,40
Sport passenger seat with 4-point harness	1000,00	1200,00

#### EXTERIOR AND BODY

Carbon tonneau	1667,00	2000,40
Metallic or signature paint	792,00	950,40
Black Pack	833,00	999,60
Colour Scheme 1: Metallic Green/Metallic Yellow Stripes	2917,00	3500,40
Colour Scheme 2: Metallic Black/Metallic Gold Stripes	2917,00	3500,40
Colour Scheme 3: Metallic Red/Metallic Gold Stripes	2917,00	3500,40
Colour Scheme 4: Matt Black/Phantom Black Stripes	3333,00	3999,60

#### LIGHTWEIGHT AND PERFORMANCE

Carbon fibre driver seat with 4-point harness (Road only)	667,00	800,40
Carbon fibre passenger seat with 5-point harness	1667,00	2000,40
FIA compliant cage (no passenger seat permitted with this cage) (Race only)	2500,00	3000,00
Fire extinguisher and battery isolator (Road only)	2083,00	2499,60
Öhlins 2-way adjustable dampers	2083,00	2499,60
Adjustable anti-roll bars (Road only)	833,00	999,60
Michelin Pilot Sport Cup 2 tyres (front 225/40/ZR18, rear 275/35/ZR19) (Road only)	833,00	999,60
Road to track logger and GPS unit	1250,00	1500,00
Pro-Software Upgrade	1083,00	1299,60

# LOTUS EXCLUSIVE PRICE LIST

	Price excl. VAT	Price incl. VAT	Price excl. VAT	Price incl. VAT	Price excl. VAT	Price incl. VAT
<b>EXCLUSIVE EXTERIOR OPTIONS</b>	<b>Elise Sport, Sport 220 and Cup 250</b>		<b>Exige Sport 350</b>		<b>Evora 400</b>	
Roof colour change	672.00	806.40	672.00	806.40	672.00	806.40
Roof full colour - Digital Print	840.00	1008.00	840.00	1008.00	840.00	1008.00
Mirror caps per pair - Single colour	336.00	403.20	336.00	403.20	336.00	403.20
Mirror capr per pair - Digital print	378.00	453.60	378.00	453.60	378.00	453.60
Front splitter colour change	N/A	N/A	588.00	705.60	588.00	705.60
Stripe graphics: Asymmetric Stripe	1008.00	1209.60	1008.00	1209.60	1008.00	1209.60
Stripe graphics: Single Stripe	1008.00	1209.60	1008.00	1209.60	1008.00	1209.60
Stripe graphics: Twin Stripe	1008.00	1209.60	1008.00	1209.60	1008.00	1209.60
Side Sills colour change	N/A	N/A	N/A	N/A	840.00	1008.00
Rear Spoiler colour change	588.00	705.60	588.00	705.60	462.00	554.40
<b>EXCLUSIVE INTERIOR OPTIONS</b>						
Leather Interior (Latte, Alone, Notte, Grigio, Rosso Antico)	2521.00	3025.20	2521.00	3025.20	4160.00	4992.00
Stiching (red, yellow, black)	336.00	403.20	336.00	403.20	462.00	554.40
<b>EXCLUSIVE PAINT OPTIONS</b>						
Peal White	3361.00	4033.20	3361.00	4033.20	3697.00	4436.40
Fire Red	2185.00	2622.00	2185.00	2622.00	2353.00	2823.60
Empire Green	2185.00	2622.00	2185.00	2622.00	2353.00	2823.60
Essex Blue	2185.00	2622.00	2185.00	2622.00	2353.00	2823.60
Motorsport Black	2185.00	2622.00	2185.00	2622.00	2353.00	2823.60
Toxic Green	2185.00	2622.00	2185.00	2622.00	2353.00	2823.60
Old English White	2185.00	2622.00	2185.00	2622.00	2353.00	2823.60
Sky Blue	2185.00	2622.00	2185.00	2622.00	2353.00	2823.60

Any other personalisation across the Lotus model range available upon request.



For further information on the Lotus range, to find your nearest dealer or to arrange a test drive, please visit our website [LOTUSCARS.COM](http://LOTUSCARS.COM)